

1                   **TOBACCO REGION REVITALIZATION COMMISSION**

2                               701 East Franklin Street, Suite 501

3                                       Richmond, Virginia 23219

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9                               **Special Projects Committee Meeting**

10                                       Monday, January 9, 2017

11                                               5:00 P.M.

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14                                       Homewood Suites by Hilton

15                                               Richmond, Virginia

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1 **APPEARANCES:**

- 2 The Honorable Daniel W. Marshall, III, Chairman
- 3 The Honorable Charles W. Carrico, Sr., Vice Chairman
- 4 The Honorable Kathy J. Byron
- 5 Mr. John R. Cannon
- 6 Ms. Mary Rae Carter
- 7 Ms. Missy Neff Gould
- 8 Mr. Robert Mills
- 9 The Honorable Edward Owens
- 10 Mr. Robert Spiers

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1 **APPEARANCES (cont'd):**

2 COMMISSION STAFF:

3 Mr. Evan Feinman – Executive Director

4 Mr. Chris E. Piper – Deputy Executive Director

5 Mr. Timothy S. Pfohl – Grants Program Administration

6 Director

7 Ms. Sarah K. Capps – Grants Program Administrator,

8 Southside Virginia

9 Ms. Michelle Faircloth – Grants Assistant, Southside Virginia

10 Ms. Sara G. Williams – Grants Program Administrator,

11 Southwest Virginia

12 Ms. Jessica Stamper – Grants Assistant, Southwest Virginia

13 Mr. Jordan L. Butler – Public Relations Coordinator

14 Ms. Stacey Richardson – Executive Assistant

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16 COUNSEL FOR THE COMMISSION:

17 Ms. Elizabeth B. Myers, Assistant Attorney General

18 Richmond, Virginia

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1 DELEGATE MARSHALL: I'll call the  
2 meeting of the Special Projects Committee to order and ask  
3 Evan to call the roll.

4 MR. FEINMAN: Delegate Byron?

5 DELEGATE BYRON: Here.

6 MR. FEINMAN: Mr. Cannon?

7 MR. CANNON: Here.

8 MR. FEINMAN: Senator Carrico?

9 SENATOR CARRICO: Here.

10 MR. FEINMAN: Ms. Carter?

11 MS. CARTER: Here.

12 MR. FEINMAN: Ms. Gould?

13 MS. GOULD: Here.

14 MR. FEINMAN: Delegate Marshall?

15 DELEGATE MARSHALL: Here.

16 MR. FEINMAN: Mr. Mills?

17 MR. MILLS: Here.

18 MR. FEINMAN: Mr. Owens?

19 MR. OWENS: Here.

20 MR. FEINMAN: Mr. Spiers?

21 MR. SPIERS: Here.

22 MR. FEINMAN: You have a quorum, Mr.  
23 Chairman.

24 DELEGATE MARSHALL: Thank you.

25 Welcome, let's go to the approval of the September 20, 2016

1 minutes and those were published on the website. Do I have  
2 a motion?

3 MR. MILLS: I move we accept them.

4 DELEGATE MARSHALL: We have a  
5 motion, do I have a second?

6 MS. GOULD: Second.

7 DELEGATE MARSHALL: All those in  
8 favor say aye. (Ayes.) Opposed? (No response.) The minutes  
9 are approved. All right, let's go now to the megasite grant  
10 extensions. Tim, I'll call on you.

11 MR. PFOHL: Thank you, Mr. Chairman.  
12 Just for the record that was a briefest education report I did in  
13 the last meeting and –

14 DELEGATE MARSHALL: They make us  
15 do this in the General Assembly.

16 MR. PFOHL: Thank you. Members of the  
17 Committee, we have thirteen previous megasite grants that  
18 have reached expiration of their project period this week and  
19 we wanted to get them on an agenda for you so you can  
20 consider extension for those. They are all projects that have  
21 several years of experience so far and some significant  
22 progress at long last on some of those and that's page 92 in  
23 your book where the 13 grants are listed. Those include the  
24 Blue Ridge Crossroads Economic Development Authority, the  
25 Danville Pittsylvania Regional Industrial Facility Authority,

1 Greensville County, Henry County, Martinsville-Henry and  
2 Smyth County.

3                   You'll see the requested time periods for  
4 an extension range from a year to eighteen months to two  
5 years in some cases. We also thought this was a good  
6 opportunity for you to get an update on the progress of these  
7 projects. Each of the grantees has submitted a two to three  
8 page document that follows the chart on page 92. There's a  
9 summary of what they've accomplished and how they  
10 anticipate moving forward.

11                   Staff is supportive of all the extension  
12 requests but this simply has been a signature initiative for the  
13 Commission for the last six or seven years. I want to note for  
14 the record the notes at the bottom of the page in the two point  
15 font on that. Some of the requests also include some re-  
16 budgeting on the approved grant funds. You see the one  
17 Danville-Pittsylvania RIFA requests with a minor budget  
18 reallocation and also Greensville County eighteen month  
19 request for minor budget reallocation. According to our policy,  
20 those can be handled administratively.

21                   What I'd call to your attention is the  
22 Smyth County re-budget request and there's two grants, one  
23 of those has a \$292,000 balance. The second of which has a  
24 \$626,000 award and that was originally to design a flyover  
25 over the Norfolk and Southern Railroad tracks. Smyth County

1 has prospects that expressed interest in purchasing the  
2 Pathway Park that's been the subject of their megasite grants.  
3 Their request was to take the \$292,000 plus the \$626 and  
4 acquire a new two hundred acre megasite property in the  
5 county. We think that's a very positive thing and certainly  
6 finding two hundred acres in Southwest Virginia for a  
7 megasite is a real coup. We'd prefer to better understand the  
8 overall development costs for that and have those folks come  
9 back to your Committee and those balances could come back  
10 to the Committee and allow the County reapply in the next  
11 round of funding for Smyth County.

12 That's basically what we can report to  
13 you and I think there's representatives of all the grantees here  
14 if you want to hear quick updates on their megasite  
15 development.

16 DELEGATE MARSHALL: Thank you. On  
17 page 92, the top left hand side are the grant numbers 2487,  
18 2266, 2818 the Blue Ridge Crossroads. Does the Committee  
19 have any particular questions about those? If there are any  
20 representatives here you can come forward and state your  
21 name if the members of the Committee has any questions.

22 MR. PFOHL: The Crossroads interim  
23 director is on vacation on a beach somewhere and they're in  
24 the process of hiring –

25 DELEGATE MARSHALL: At least he

1 knows how to make his time. Then let's move down to the  
2 next group; 2264 and 2491 and 2641; that's the Berry Hill site  
3 in Danville-Pittsylvania County. Does the Committee have  
4 any questions?

5 MR. OWENS: Are all these grants  
6 initially for three years?

7 MR. PFOHL: Yes, some have been  
8 extended previously and some had a little more white  
9 whiskers on them.

10 MR. OWENS: So all of them have had at  
11 least one extension?

12 DELEGATE MARSHALL: Yeah, but let's  
13 not forget we had a very aggressive ETA and the Corps of  
14 Engineers would not issue permits and grading permits, am I  
15 correct?

16 MR. PFOHL: Yes.

17 DELEGATE MARSHALL: That's why a lot  
18 of these haven't gone forward. Is there anyone here from  
19 Berry Hill that would like to speak?

20 MR. SIDES: I'm Greg Sides with  
21 Pittsylvania County. What you said is exactly right Delegate  
22 Marshall. As you know, we had delays over the years even  
23 trying to work with the Corps of Engineers but at this point we  
24 have reached an agreement and conclusion with the Corps of  
25 Engineers and basically we're ready to move forward with

1 Berry Hill. All we're waiting for right now is to get storm water  
2 permitting and other things in place and of course the  
3 extension.

4 DELEGATE MARSHALL: Greg, how  
5 many years have we been fighting to get to where we are  
6 today?

7 MR. SIDES: Tim can say specifically but  
8 for me as long as I can remember.

9 DELEGATE MARSHALL: That's last week  
10 for me. Are there any questions of Mr. Sides? This is a joint  
11 project for Danville and Pittsylvania County.

12 MR. SIDES: That's correct.

13 MR. OWENS: You want two years on the  
14 request?

15 MR. SIDES: Yes, that's the request of the  
16 County. For grading in particular, we'd like to get a contract  
17 that's pretty extensive to say the least. If we can get two  
18 years, it probably will allow us to finish the project.

19 DELEGATE MARSHALL: Any further  
20 questions? All right, thank you Mr. Sides. Let's continue on  
21 down; 2820, Greenville County, do we have any questions  
22 from the Committee? And hearing none, next down is Henry  
23 County, 1816, 2268 and 2486 and 2821, any questions by the  
24 Committee?

25 DELEGATE KILGORE: The available

1 balance on 1816 that may be switched the net award and  
2 what's available and that's pretty good.

3 MR. PFOHL: I believe the available  
4 balance is \$3 million over what it should be. It should be  
5 \$362,000 available.

6 DELEGATE MARSHALL: Any questions?  
7 Hearing none, let's go down to 2489 and 2643 Smyth County.

8 MR. PFOHL: Yes. The available balance  
9 is about \$900,000 and they want to acquire a two hundred  
10 acre megasite and staff would suggest that we need to  
11 understand the overall development for one of these sites  
12 before we authorize something like that.

13 DELEGATE MARSHALL: Is it the staff's  
14 suggestion that we take 2489 and 2643 out of the block and  
15 then vote for approval of the rest?

16 MR. PFOHL: Yes. The Smyth County  
17 issue I think you potentially could table that and we could ask  
18 them to give us the whole proposal or opt to rescind those  
19 funds and put it back in the Committee balance.

20 DELEGATE MARSHALL: Let's take the  
21 rest of them first and deal with that. Do we have a motion to  
22 approve those?

23 MR. OWENS: So moved.

24 MS. GOULD: Second.

25 DELEGATE MARSHALL: We've got a

1 motion and a second, any further discussion? All those in  
2 favor say aye. (Ayes.) Opposed? (No response.) All right, let's  
3 go to 2489 and 2643, what's your pleasure?

4 MR. MILLS: I move we table these two.

5 DELEGATE MARSHALL: We have a  
6 motion and a second to table 2489 and 2643. Any  
7 discussion? Hearing none, all those in favor say aye. (Ayes.)  
8 Opposed? (No response.) Thank you. All right. Let's move on  
9 to Liberty.

10 MR. FEINMAN: Mr. Chairman, we have  
11 in the last week received a request for a megasite incentive  
12 grant. That's not something you hear about often. It's been  
13 about fifteen or sixteen months since we last discussed the  
14 matter but let me give you a little background. In last year's  
15 budget we created a new line item called the megasite  
16 prospect incentive fund. At that time, they were a finalist for a  
17 very significant assembly project and we're being pushed to  
18 sweeten the pot quite a bit and took a page out of the Golden  
19 Leaf Foundation obligation money for an automotive assembly  
20 facility and approved \$15,000 in last year's budget. Back in  
21 September of 2015, \$8.9 million approval of a megasite  
22 prospect incentive for Greenville County. Now Sussex  
23 County is a finalist for another project and is requesting  
24 money from the megasite prospect incentive fund. The  
25 prospect is under very tight NDAs between the company and

1 VDP. If you want to talk about any specifics of the project and  
2 project name, we should consider going into closed session.

3 DELEGATE MARSHALL: As a warning,  
4 members of the Committee, the information you have before  
5 us, don't publicly talk about this. If we need to talk about it,  
6 we'll go into executive session.

7 MR. FEINMAN: It's our plan to regather  
8 this one page we handed out at the end of this meeting.

9 SENATOR CARRICO: I'd like to make a  
10 motion we go into executive session. Mr. Chairman, I move  
11 that we go into executive session in accordance with the  
12 provisions of the Virginia Freedom of Information Act for the  
13 purpose of discussing a prospective business or industry  
14 expansion.

15 MR. OWENS: Second.

16 DELEGATE MARSHALL: We have a  
17 motion and a second to go into executive session. We need a  
18 roll call.

19 MR. FEINMAN: Delegate Byron?

20 DELEGATE BYRON: Yes.

21 MR. FEINMAN: Mr. Cannon?

22 MR. CANNON: Yes.

23 MR. FEINMAN: Senator Carrico?

24 SENATOR CARRICO: Yes.

25 MR. FEINMAN: Ms. Gould?

1 MS. GOULD: Yes.

2 MR. FEINMAN: Ms. Carter?

3 MS. CARTER: Yes.

4 MR. FEINMAN: Mr. Mills?

5 MR. MILLS: Yes.

6 MR. FEINMAN: Mr. Owens?

7 MR. OWENS: Yes.

8 MR. FEINMAN: Mr. Spiers?

9 MR. SPIERS: Yes.

10 MR. FEINMAN: The motion carries.

11 DELEGATE MARSHALL: If we could ask  
12 our guests to leave us while we're in executive session.

13

14 NOTE: AN EXECUTIVE SESSION IS HAD; WHEREUPON AT  
15 THE COMPLETION OF THE EXECUTIVE SESSION THE  
16 COMMITTEE RESUMES IN OPEN SESSION.

17

18 SENATOR CARRICO: Whereas the  
19 Special Projects Committee of the Virginia Tobacco  
20 Commission has convened a closed meeting in accordance  
21 with the provisions of the Virginia Freedom of Information Act;  
22 and whereas the Act requires a certification by the Committee  
23 that such a meeting was conducted in conformity with Virginia  
24 law. Now, therefore, be it resolved that the Committee hereby  
25 certifies that to the best of each member's knowledge that only

1 public business matters lawfully exempt from the open  
2 meeting requirements under the Act and only such public  
3 business matters as were identified in the motion by which  
4 the closed meeting was convened, were heard, discussed, or  
5 considered by the Committee in that meeting.

6 MR. FEINMAN: We need a roll call.  
7 Delegate Byron?

8 DELEGATE BYRON: Yes.

9 MR. FEINMAN: Mr. Cannon?

10 MR. CANNON: Yes.

11 MR. FEINMAN: Senator Carrico?

12 SENATOR CARRICO: Yes.

13 MR. FEINMAN: Ms. Gould?

14 MS. GOULD: Yes.

15 MR. FEINMAN: Ms. Carter?

16 MS. CARTER: Yes.

17 MR. FEINMAN: Mr. Mills?

18 MR. MILLS: Yes.

19 MR. FEINMAN: Mr. Owens?

20 MR. OWENS: Yes.

21 MR. FEINMAN: Mr. Spiers?

22 MR. SPIERS: Yes.

23 MR. FEINMAN: Ms. Myers, I think we  
24 talked earlier that the Chair should not vote in the Committee.  
25 Should they vote for purposes of exiting and entering?

1 MS. MYERS: Yes.

2 MR. FEINMAN: Delegate Marshall?

3 DELEGATE MARSHALL: Yes.

4 MR. FEINMAN: You have a unanimous  
5 affirmation.

6 DELEGATE MARSHALL: Thank you. Mr.  
7 Feinman, would you state the motion?

8 MR. FEINMAN: Mr. Chairman, I believe  
9 it was the sense of the Committee that the Committee  
10 authorize up to \$3 million inclusive of full utilization of the  
11 TROF loan program, which for this would be \$1.175 million in  
12 a potential zero interest loan with the additional instructions  
13 to the staff we continue to work with the County to lower our  
14 contribution further based on federal or other potential  
15 sources of funding. That that be authorized for use of this  
16 project out of this prospect's potential.

17 DELEGATE MARSHALL: Do we have a  
18 motion?

19 MR. OWENS: So moved.

20 DELEGATE MARSHALL: All right, we  
21 have a motion and a second. Any discussion?

22 MR. SPIERS: Do we need to include any  
23 of the contingencies?

24 MR. FEINMAN: Contingent upon the  
25 project and where the prospect actually commits and begins

1 operation.

2 DELEGATE MARSHALL: Any further  
3 discussion?

4 MS. KIM: Fifty percent of the TROF fund  
5 I don't know if your calculation is correct.

6 MR. FEINMAN: \$1.1075.

7 DELEGATE MARSHALL: Any more  
8 discussion? Hearing none, you've heard the motion and we  
9 had a second. All those in favor say aye. (Ayes.) Opposed?  
10 (No response.) Thank you and good luck.

11 Next let's go to Liberty and Kathy if you'd  
12 like to introduce our guest.

13 DELEGATE BYRON: We're delighted to  
14 have with us today Dr. David Klink. He's the interim director  
15 at Liberty University. I appreciate the Chair inviting them to  
16 speak and give us an update on the money that they've  
17 invested at the school and the great things that they're doing.  
18 And thank you for being with us today.

19 DR. KLINK: Good evening and thank you  
20 for letting us come and speak before you. As Delegate Byron  
21 says I'm Dr. Klink and I'm the interim dean at the College of  
22 Osteopathic Medicine and I've served in that capacity since  
23 the summer when our dean retired.

24 In order to understand how we're fully  
25 using the monies, it's a little bit important to understand how

1 the medical education process works and how this all comes  
2 to fruition to produce practicing physicians.

3 In 2011, the initial grant of \$12 million  
4 was given to the school for the construction of the center of  
5 medical and health lives facility and that's a facility where we  
6 educate our students. In 2012, the second grant of \$8.5  
7 million to equip the school with all of the things that we need  
8 to educate students. Then in 2016, the grant was extended  
9 up until September 27, 2018 to allow better utilization in the  
10 southern portion of the Tobacco Region. In 2011, when we got  
11 the first grant, the school gained accreditation status, which  
12 meant that we were able to start hiring faculty, developing a  
13 curriculum. We took our first class in in 2014. Then just this  
14 summer in 2016, our inaugural class started doing clinical  
15 rotations out of the classroom and actually into the clinical  
16 setting in hospitals and seeing patients with local physicians.

17 We will graduate our first class in 2018  
18 and then they will enter a residency program before they can  
19 practice medicine. The residency will be anywhere from three  
20 to five years depending upon the length of the residency. The  
21 amount of time it takes from when you're starting a new  
22 school and from the time you granted the school the initial  
23 grant until our first physicians will be out practicing is at least  
24 2021 to 2023, so that's ten to twelve years. This is certainly a  
25 long term plan but will pay tremendous dividends to the

1 southern part of the state.

2                   Our strategy is to recruit students who  
3 have a heart for service to the underserved in rural areas to  
4 the design and implementation of our curriculum and  
5 extracurricular activities; that's during the first two years to  
6 develop a sense of obligation and a sense of desire to serve  
7 those folks. Also, to have clinical rotations available in those  
8 areas and then help establish residencies to train them there.

9 If we have students that will spend two years during their  
10 clinical rotations in the Southside of Virginia and then three to  
11 five years doing their residency there, if they have families and  
12 spouses, they'll be part of the community and part of the  
13 school and church and community organizations, they're  
14 much more likely to stay in those areas and practice.

15                   A single practicing physician brings  
16 about \$1.3 million of economic activity to the area where  
17 they're practicing each year. We want to do everything we can  
18 to nurture their desire to serve in those areas. There are  
19 several medical outreaches in the Martinsville and Danville  
20 areas in October of 2015 and May of 2016 and November  
21 2016 and another outreach plan for this coming spring and  
22 working with multiple community organizations. We take over  
23 a hundred students out to see patients, a big mass clinic  
24 when we're out there. That has some benefit for the area but  
25 it certainly helps to develop our students.

1                   Our students are now beginning their  
2 third and fourth year of rotations and we have patients in the  
3 Danville Regional Medical Center. We have 24 students in  
4 Halifax, South Boston and an additional eight students in the  
5 Southside Regional Medical Center, Petersburg and then  
6 they'll have sixteen students in the southwestern Virginia  
7 consortium we have some regional healthcare and Clinch  
8 Valley Medical Center in Wytheville where we have a small  
9 contingent of students. In essence, we'll have students  
10 rotating in all of those areas.

11                   The next step in the development of our  
12 students is to help develop residencies in some of these areas.

13       Danville already has two residencies in the Danville Family  
14 Practice and internal medicine in the beginning stages in  
15 Danville and we talked to them about trying to develop further  
16 residencies like emergency medicine. And some of our  
17 students will ultimately stay in those areas and we hope to be  
18 able to use some of the Tobacco funds to help build some of  
19 the structures and facilities that they will need and equip  
20 those facilities in order to accommodate those residencies.

21                   We're also working on clinical sites at  
22 Johnson Health in Bedford, Virginia and Piedmont Health  
23 Services in Danville, Virginia.

24                   That's where we are and our students are  
25 entering their clinical rotations and we'll have our first class in

1 2018 and we continue to work in aggressive ways to develop  
2 our students and increase the chances they will remain in  
3 those areas while they're practicing in their careers.

4 DELEGATE MARSHALL: Sir, thank you  
5 for making the trip here today. Tell us where the students are  
6 coming from, what part of the state or how are you attracting  
7 people?

8 DR. KLINK: We have students from all  
9 over the country and Virginia is absolutely our number one  
10 state. Half of our students come from the state of Virginia,  
11 many from the rural and underserved parts of Virginia and  
12 more so from the western portion of Virginia and southern  
13 portion of Virginia. The eastern portion of Virginia is well  
14 served by the Eastern Virginia Medical School and Virginia  
15 Commonwealth. We tend to attract students from the rural  
16 areas. We're a mission driven school; that's what we  
17 emphasize. We have some students from the surrounding  
18 states. We have students from the surrounding states, which  
19 comprise the second largest group and students from as far  
20 away as California and Texas.

21 DELEGATE MARSHALL: Any questions  
22 from the Committee? Thank you, sir, for what you do and  
23 thank you for the update on the investments with Liberty.  
24 We'll call you back again.

25 DR. KLINK: Thank you for the

1 investment you've already made.

2 DELEGATE MARSHALL: Thank you and  
3 have safe travels home. Now, I'm going to ask Evan to talk  
4 about a project that we've been working on.

5 MR. FEINMAN: We've been working on a  
6 pretty exciting prospect in conjunction with the town of Hurt  
7 in Pittsylvania County and the Port of Virginia in pursuit of a  
8 second inland port facility in northern Pittsylvania County in  
9 the town of Hurt. We have just signed an MOU with those  
10 folks in addition to the Santa Corporation that owns the site.  
11 We're talking about a feasibility study whether we can see if  
12 we can make this site and location, which is going to be a  
13 facility of this type regardless of whether we can make it an  
14 actual official inland port location. That MOU commits this  
15 organization to determine how much money we would like to  
16 allocate for the project and then allocate those funds as well  
17 as work with partners.

18 That's really a description of what the  
19 Commission does on a regular basis. I think we're well  
20 positioned to stay right in our lane in terms of being a funder  
21 but be a coordinator and a convener and try to make this  
22 thing happen. Really and broadly the port is one of our  
23 greatest strategic assets. It's an outlet for a ton of products  
24 and production made by companies we brought into the  
25 region and we'd like to see expand. South Carolina is one of

1 our key competitors and they've announced a second inland  
2 port facility. If we're going to keep pace in the Commonwealth,  
3 we need to have competitive infrastructure. If you look at  
4 what they've done up in Front Royal with the inland port there  
5 and it's taken them a couple of years to get that facility into  
6 the black and it has spun off thousands of jobs and many,  
7 many millions in revenue for the prospects and the folks that  
8 live there and for the county as a whole. I think this could  
9 really be a transformative piece of infrastructure and really  
10 right in the middle of the Tobacco Region.

11 DELEGATE MARSHALL: There's a  
12 company based over in Greensboro just across the line and  
13 they have inland ports in other parts of the country plus also  
14 large commercial activity. They bought this seven hundred  
15 acres of land and the railroad tracks are already there and the  
16 infrastructure is already there where the inland port is. Front  
17 Royal was basically a pasture to start with and the state had  
18 to spend a lot of money to get the thing underway. The other  
19 main advantage is the main north/south rail line for Norfolk  
20 Southern goes within a couple hundred feet of this property.  
21 Greensboro has sixty acres and completely surrounded by an  
22 apartment project and they can't grow. When you ship  
23 something from Greensboro it has to go right by the site at  
24 Hurt. We're only fifteen miles from what they call the main  
25 east/west/north/south switch. So obviously, this is a great

1 location.

2                   The problem we're going to have is that  
3 we already have, there's a bill in the Senate talking about  
4 putting an inland port in Roanoke. We're first in the box so  
5 we already have this MOU and the next step is what we're  
6 going to do with it.

7                   MR. FEINMAN: It's been pointed out to  
8 me that inland port is somewhat of an obscure term for most  
9 people. We're not digging a canal. It's a location for  
10 distribution. Rather than having to take your car, go all the  
11 way to Portsmouth or Norfolk and get it on the dock there, the  
12 port operates a distribution in and out facility with rail service  
13 directly to the port. Your company could come and drop your  
14 product off at an inland port facility and you're done with it  
15 now and it belongs to the port and the port would get it where  
16 it needs to go, which is generally by rail from that location in  
17 to the port facility down in Portsmouth and Norfolk and out  
18 into the world. Then on the reverse side as products come in,  
19 you don't have to deal with the traffic in a relatively confined  
20 space down there and take a bunch of it out to the inland port  
21 locations and you can sort it and distribute it from there.

22                   DELEGATE MARSHALL: What we're  
23 looking for now is we've got to have volume, a volume of  
24 companies that are shipping these containers. I attended  
25 JTI's open house and they're shipping 1700 containers a year

1 on truck from Danville to the port. We've got to get to a  
2 tipping point so we can run at least one train a day between  
3 Hurt and the port and back and put these forty foot  
4 containers on it. Using it this way, it takes trucks off the road  
5 and sends it by rail and that will create distribution jobs there  
6 and there's manufacturing jobs up in Front Royal. This could  
7 be a boom for us and not just Pittsylvania County but  
8 probably a hundred plus mile radius. Any questions? All  
9 right.

10 Let's go next to public comment. Anyone  
11 out there want to tell us how the world should be? All right, if  
12 there isn't anybody, Stacey, tell us about the arrangements for  
13 tonight.

14

15 NOTE: DETAILS FOR THE TOBACCO COMMISSION  
16 MEETING ON THE 10<sup>TH</sup> ARE DISCUSSED BY MS.  
17 RICHARDSON.

18 DELEGATE MARSHALL: Thank you very  
19 much. Again, any public comment? If not, we're adjourned.

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21 PROCEEDINGS CONCLUDED.

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CERTIFICATE OF THE COURT REPORTER

I, Medford W. Howard, Registered Professional Reporter and Notary Public for the State of Virginia at large, do hereby certify that I was the court reporter who took down and transcribed the proceedings of the **Tobacco Region Revitalization Commission Special Projects Committee meeting when held on Monday, January 9, 2017 at 5:00 p.m. at the Homewood Suites by Hilton in Richmond, Virginia.**

I further certify this is a true and accurate transcript, to the best of my ability to hear and understand the proceedings.

Given under my hand this 18<sup>th</sup> day of January, 2017.

\_\_\_\_\_

Medford W. Howard  
Registered Professional Reporter  
Notary Public for the State of Virginia at Large

My Commission Expires: October 31, 2018.  
Notary Registration Number: 224566